

## Randall S. Hancock - CV

### Co-Managing Director, The China Greentech Initiative ([www.china-greentech.com](http://www.china-greentech.com))

- **Randall S. Hancock** is President and CEO of MangoStrategy, LLC, a global strategic research firm. Mr. Hancock bring 20 years of experience leading, managing and working in strategic research, strategy consulting and information services organizations. Previously he was the Executive Vice President and General Manager of Global Research for Institutional Shareholder Services, the world's leading proxy advisory firm, where he also managed the firm's international (including Asian) offices. His experience also includes founding and leading the IBM Institute for Business Value (IBV), IBM's global business thought leadership development group, with research teams based in Asia, Australia, Europe and North America. Previously he led the research and consulting businesses at Mainspring, a venture-backed eStrategy professional services firm acquired by IBM in 2001. He also founded and led the Gemini Strategic Research Group, now part of Cap Gemini, was a strategy consultant for the MAC Group, and a financial analyst in the corporate finance group at Smith Barney. He graduated *with Distinction* from the Kellogg School of Management at Northwestern University, and has an A.B. in economics from Harvard University.
- **兰德尔·汉考克** 曼高(全球战略研究企业)战略董事长兼首席执行官。汉考克拥有20年的领导、管理、战略研究、战略咨询以及在信息机构的工作经验。此前他曾是国际知名投资顾问公司Institutional Shareholder Services公司全球研究部的执行副总裁兼总经理，并在该公司任职期间，负责管理该公司国际各办公室(包括亚洲)。他还是IBM公司商业价值研究院(IBV)的创始人和领导人。IBV作为IBM的全球商业思维领导力开发中心，所设立的团队遍及亚洲、澳大利亚、欧洲和北美。在此之前，他是Mainspring公司调研和咨询业务的领导者，该公司是一家由风险投资商支持的电子商务战略专业服务公司，并于2001年被IBM收购。他曾创立并领导 Gemini战略研究公司，该公司目前是凯捷(Cap Gemini)集团的一部分。他曾是MAC集团的战略顾问，花旗美邦(Smith Barney)公司金融分析小组的金融分析师。他以优异的成绩毕业于美国西北大学凯洛格管理学院，并持有哈佛大学经济学学士学位。