
Ellen G. Carberry - CV

Co-Managing Director, The China Greentech Initiative (www.china-greentech.com)

- **Ellen G. Carberry** is a Venture Partner with Beijing-based Hao Capital, a private equity firm, which invests growth capital in mid-market, private companies in China. Carberry brings two decades of experience in commercializing new IT products and services in Asia, China and the U.S., of which the last six years have been based in Beijing. Previously, she was the Vice President of Business Development, Asia Pacific for Red Hat, the leader in open source software. For Red Hat, she launched the Greater China business and established and led the OEM AP sales from IBM, Intel and Lenovo. Her experience also includes founding and leading IBM China's outsourced services for China's Financial Services Sector. Prior to IBM, she founded and led sales and business development at Mainspring, a venture-backed e-commerce professional services firm acquired by IBM in 2001. She also led business development for the Ziff-Davis Online Network, later acquired by AT&T Business Services, and was a regional sales manager for IBM's Financial Services Sector in the U.S. She graduated from Georgetown University with a B.A. in economics and literature.
- **柯凯丽** 北京HAO 基金创业合伙人。HAO基金是一家私募股投企业，主要投资于中期市场的中国非上市企业。HAO 目前管理着两只基金共6亿美元。柯凯丽有着近20年在亚洲、中国以及美国市场化IT新产品及服务的经验，其中6年时间她在北京工作。之前，她是红帽软件太平洋区商务发展副总裁。红帽是开源代码软件界的领军企业。她在红帽任职期间，开创了红帽大中国区业务，领导了对IBM、英特尔及联想的OEM AP销售业务。她的经验还包括建立并领导IBM的中国金融领域外包服务。在加入IBM之前，她建立并领导了Mainspring的销售及商务拓展。该公司是一家由风险投资商支持的电子商务战略专业服务公司，并于2001年被IBM收购。她曾是 Ziff-Davis Online Network的商务发展负责人，其后该公司被 AT&T Business Services 收购。她曾是IBM美国金融服务部区域销售经理。柯凯丽毕业于乔治敦大学，并获得经济及文学学士学位。